



UNIVERSITY OF KELANIYA – SRI LANKA
Centre for Distance and Continuing Education
Faculty of Commerce & Management Studies

Bachelor of Commerce (Special) Degree Second Year Examination (External) – 2023

April – 2025

BCOM E 2025 - Organizational Behavior

No. of questions: Six (06)

Answer any five (05) questions.

Time: 03 hours

Question No. 01

- a) "Society is shaped by organizational behavior". Explain
(06 Marks)
- b) Define organizational behavior and state its importance in the workplace.
(07 Marks)
- c) Discuss the major disciplines contributing to the study of Organizational Behavior.
(07 Marks)
(Total 20 Marks)

Question No. 02

- a) What is personality? Discuss the Big Five Personality Traits and how they influence behavior at work.
(10 Marks)
- b) Explain the different types of power in organizations with examples.
(10 Marks)
(Total 20 marks)

Question No. 03

- a) Explain Perception and its role in decision-making
(10 Marks)
- b) Explain the relationship between attitudes and organizational behavior. How can managers influence employee attitudes? Describe.
(10 Marks)
(Total 20 marks)

Question No. 04

- a) Compare Maslow's Hierarchy of Needs with Herzberg's Two-Factor Theory of Motivation.

(10 Marks)

- b) Explain how Expectancy Theory can be applied in a workplace scenario.

(10 Marks)

(Total 20 Marks)

Question No. 05

- a) "Every manager is a leader". Do you agree with this statement? Explain.

(06 Marks)

- b) Differentiate between leadership and management.

(06 Marks)

- c) Discuss any two leadership theories and how they apply in organizational settings.

(08 Marks)

(Total 20 Marks)

Question No.06

Write answers briefly for the following:

- a) Social Perceptron
- b) Communication
- c) Team and Group
- d) Stress
- e) Individual Differences

(Marks 4 x5 =20)

(Total 20 Marks)